

Key Capital Graduate Programme

Key Capital was established in 2001 and operates from offices in Dublin and London. The principal activities of the group are the provision of advisory services to corporate and high net worth clients and investment management services to institutional clients. We are a local firm that works and invests with a global mandate. We have well established international networks as well as longstanding relationships with leading global banks and private alternative investment managers.

We are committed to hiring graduates each year who demonstrate strong potential to become leaders within the world of corporate finance, investment management and wealth management.

The Key Capital Graduate Programme offers:

- An excellent opportunity to join a highly reputable company and gain varied work experience and exposure that will develop your career quickly in the financial services industry;
- A one-year rotation model that will afford the graduate an opportunity to gain a deep insight into our core business units;
- Competitive salary and ongoing training and development;
- Mentoring and support from the owners and team within Key Capital;
- Financial support for exams and a generous study leave allowance; and
- Career planning and support to assist all new graduates reach their maximum potential.

Experienced gained in the various disciplines will provide the candidate with a valuable and unique breadth of exposure on which to base a successful career in the finance industry.

The graduate programme runs over twelve months. Three four-month rotations will be completed in our three core business units as follows:

Key Capital Corporate Finance:

Key Capital Corporate Finance advises leading companies and private equity firms on corporate finance transactions including mergers & acquisitions, capital-raising, debt restructuring and strategic issues. Key Capital has executed €5 billion in M&A, financing (both debt and equity) and restructuring transactions over the last 10 years.

Key Capital is the exclusive Irish partner to IMAP, the world's leading mid-market M&A partnership. This provides its clients with access to M&A opportunities and investment banking partnerships in 35 countries and will provide the candidate with global corporate finance exposure.

During your four-month rotation you will gain exposure to a wide variety of transactions and will work closely with our core team. Key responsibilities will include;

- Preparation of pitch books and information memorandums;
- Financial modelling and company valuation;
- Company and industry research; and
- Project management of deal logistics.

Key Capital Investment Management (KCIM):

KCIM is the alternative investment management arm of Key Capital. We provide qualifying investors access to leading global managers in private equity, real estate and opportunistic credit strategies. KCIM currently manages investment commitments of over €700m across these strategies.

KCIM team is a small team where the graduate will gain a wide variety of experience in private market investing and portfolio management. Key responsibilities will include;

- Interacting with private equity, real estate and private credit managers to identify investment opportunities and manage existing investments;
- Detailed qualitative and quantitative analysis and due diligence of new investment opportunities for KCIM managed funds;
- Assisting in the process of measuring and monitoring fund performance;
- Production of investor reporting for KCIM managed funds;
- Production of marketing material for KCIM funds and target investors; and
- Working with team members to implement processes for measuring and monitoring fund performance.

Key Capital Private (KCP):

Key Capital Private is one of Ireland's leading Wealth Management firms. We are seeing significant growth serving the investment needs of Irish high net worth clients, family offices and not for profit institutions. We develop long-term relationships with our clients based on mutual trust and provide our clients with sophisticated wealth management strategies that match their investment requirements. Key responsibilities for the graduate on a four-month rotation will include;

- Assist with the co-ordination of client portfolio reviews and proposals;
- Supporting the investment team in their analysis of funds, asset classes and markets;
- Preparation of ad-hoc requests associated with market developments;
- Assisting with preparation of PowerPoint presentations for client events;
- Assisting the investment team in the preparation of material for client meetings;

The Graduate will have:

- An exceptional academic background, ideally at Masters level but at a minimum of 2:1 Honours in a Finance/Economics/Business/Engineering or other relevant discipline.
- Excellent analytical ability, business acumen and demonstrated desire to work within the financial services industry.
- Good verbal and effective written communications skills, including the ability to prepare and deliver reports and presentations.
- Strong self-motivation, desire to listen and to learn, and ability to work autonomously.